


# Advanced Legislative Strategies

This advanced three-day course builds on the skills of those who have an understanding of the legislative process. Participants receive an in-depth examination of House and Senate operations and learn points of influence in the legislative process where they can impact and shape legislation, allowing your organization to enhance its ability to work with Congress.

*Leadership Competencies emphasized in this course:*

Political Savvy • Financial Management • Influencing • Strategic Thinking

 *This is an elective course for the Certificate in Congressional Operations.*

## Topics

### Day One

- How Knowing the Procedures Enables the Formulation of Strategies and Tactics and Ultimately Influences Congressional Action
- The Committee System and Committee Markups
- The House Rules Committee: Gatekeeper to the Floor
- Major Legislation on the House Floor and the Amending Process
- Mastering Legislative Procedures: A Member's Perspective

### Day Two

- The Dynamics of the U.S. Senate
- Scheduling and Calling Up Bills on the Senate Floor
- Senate Floor Procedures
- Amending Legislation on the Senate Floor
- The Role of the Conference Committee in the Legislative Process
- The Conference Committee in Action

### Day Three

- Congressional Floor Strategies and Tactics
- Strategies and Tactics You Can Use to Create Results for Your Organization
- Case Study: Putting All the Pieces Together



**“Quality of presenters is unrivaled. Congressional Deskbook is priceless. Another outstanding course by TheCapitol.Net.”**

*Attorney/Analyst, FAA*

**“Indispensable!”**

*Partner, Patton Boggs*

**“Will be a more proficient lobbyist.”**

*Lobbyist (12 year's experience)*

**“Will improve my ability to provide informative updates on legislation and floor action affecting my organization.”**

*Congressional Affairs Specialist, Dept. of Navy*

## Related Training:

- Capitol Hill Workshop
- Congressional Dynamics and the Legislative Process
- Drafting Federal Legislation and Amendments
- Advanced Legislative Drafting
- How to Research and Compile Legislative Histories
- How to Find, Track, and Monitor Congressional Documents: Going Beyond Thomas



**1.6 CEU** Approved for 1.6 CEUs from George Mason University.



Course materials include the Training Edition of the *Congressional Deskbook* and a course manual of over 100 pages.

## Time and Date

9:00 am to 4:00 pm all three days

- August 8–10, 2012

See web site for course location in Washington, DC.

**Registration Fee: \$1295**

To register, fax or mail completed registration form on inside back cover, or online.

Course URL and secure online registration:

[TCNALS.com](http://TCNALS.com) or [AdvancedLegislativeStrategies.com](http://AdvancedLegislativeStrategies.com)

This course can be tailored for custom, on-site training for your organization, and is available on GSA Advantage®.

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# Express Registration and Order Form

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