

## Advanced Legislative Strategies

This advanced three-day course builds on the skills of those who have already learned the legislative process and basic congressional operations. In this course, participants learn how to develop high-level strategies and tactics to help educate Congress and influence legislation.

*Leadership Competencies emphasized in this course:*

Political Savvy • Financial Management  
Influencing • Strategic Thinking

### Topics

#### Day One

- How Knowing the Procedures Enables the Formulation of Strategies and Tactics and Ultimately Influences Congressional Action
- The Committee System and Committee Markups
- The House Rules Committee: Gatekeeper to the Floor
- Major Legislation on the House Floor and the Amending Process
- Mastering Legislative Procedures: A Member's Perspective

#### Day Two

- The Dynamics of the U.S. Senate
- Scheduling and Calling Up Bills on the Senate Floor
- Senate Floor Procedures
- Amending Legislation on the Senate Floor
- The Role of the Conference Committee in the Legislative Process
- The Conference Committee in Action

#### Day Three

- Congressional Floor Strategies and Tactics
- Strategies and Tactics You Can Use to Create Results for Your Organization
- Influencing the Appropriations Process; Earmarks

### Time and Dates

9:00 am to 4:00 pm all 3 days

- December 9-11, 2009
- August 4-6, 2010

See web site for course location in Washington, DC.

**Registration Fee:** \$1295

To register, fax or mail completed registration form on inside back cover, or online.



Approved for 1.6 CEU credits from George Mason University.



Course materials include the Training Edition of the *Congressional Deskbook* and a course manual of over 100 pages.

## Rave Reviews

**"Quality of presenters is unrivaled. *Congressional Deskbook* is priceless. Another outstanding course by TheCapitol.Net."**  
*Attorney/Analyst, FAA*

**"Indispensable!"**  
*Partner, Patton Boggs*

**"Will be a more proficient lobbyist."**  
*Lobbyist (12 year's experience)*

**"Will improve my ability to provide informative updates on legislation and floor action affecting my organization."**  
*Congressional Affairs Specialist, Dept. of Navy*

### Related Training:

- Capitol Hill Workshop
- Congressional Dynamics and the Legislative Process
- Drafting Effective Federal Legislation and Amendments
- How to Research and Compile Legislative Histories
- How to Find, Track, and Monitor Congressional Documents: Going Beyond Thomas

Course URL and secure online registration:  
[thecapitol.net/als.htm](http://thecapitol.net/als.htm) or [AdvancedLegislativeStrategies.com](http://AdvancedLegislativeStrategies.com)

703-739-3790  
[www.thecapitol.net](http://www.thecapitol.net)

# EXPRESS REGISTRATION AND ORDER FORM

Please make photocopies for additional registrations and orders.

**Course, Publication,  
or Audio Course on CD**

**Item Code (if any) Quantity Price Each Price**

Course, Publication, or Audio Course on CD	Item Code (if any)	Quantity	Price Each	Price

Submission of course registration indicates your acceptance of our Payment, Cancellation, Substitution, and Transfer policy, pages 63-64, and at [www.AboutCancel.com](http://www.AboutCancel.com). Audio Courses are sold with a limited license: [TCNLicense.com](http://TCNLicense.com)

**Order Total \$**

**Shipping and handling\* \$**

(U.S. (includes APO/FPO) only: 8% of Order Total, \$10 minimum)

**Subtotal \$**

**5% tax for VA shipping address\* \$**

(If claiming Virginia non-taxable status, we must have a copy of your Virginia tax exempt certificate on file.)

\* Shipping and handling and VA sales tax on Publications and Audio Courses on CD only.

**Total \$**

**On-Site Training:** Please send me information about custom on-site training for my organization.

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

ORGANIZATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

## Method of payment

(Registration and any applicable administrative fees must be paid in full to attend a course.)

- Check** Make checks payable to: The Capitol.Net, Inc.  
 **Credit Card**  VISA  MasterCard  AMEX  Discover  
 (The charge will appear from TheCapitol.Net.)

**YES** Add me to your email course announcement list.  
(I can unsubscribe at any time.)

**NO** Do not add me to your email list announcing upcoming programs.

(If both boxes are unchecked, we treat it as a NO. We do NOT rent, sell or share our email list with outside parties. You will be sent an email message to confirm that you want to be part of the list.)

NAME EXACTLY AS IT APPEARS ON CREDIT CARD \_\_\_\_\_

CARD NUMBER \_\_\_\_\_ EXP DATE \_\_\_\_\_ SECURITY CODE \_\_\_\_\_

AUTHORIZATION SIGNATURE \_\_\_\_\_

BILLING CONTACT AND ADDRESS IF DIFFERENT THAN ABOVE \_\_\_\_\_

BILLING EMAIL \_\_\_\_\_



FEIN/TIN: 54-1917701  
SAN: 853-0513

Questions: **703-739-3790**

Fax: **703-739-1195**

Mail: **PO Box 25706**

**Alexandria, VA 22313-5706**

Secure online ordering  
and registration:

[www.TheCapitol.Net](http://www.TheCapitol.Net)