

## The President's Budget

This course, held each year in mid-February, focuses on the President's next fiscal year budget proposal released in early February. Instructors discuss how Congress will respond to it, referring to released documents, charts and graphs, financial figures and projections.

Attendees participate in a comprehensive overview and analysis of the President's budget, trends, congressional response, appropriations and authorizations process reviews.

*Leadership Competencies emphasized in this course:*

External Awareness • Strategic Thinking  
Financial Management • Political Savvy

### Agenda

- 8:30 Appropriations and Authorizations in a Nutshell
- 10:00 Break
- 10:15 Overview of the President's Budget
- 11:15 Break
- 11:30 Analysis of the Budget Submission
- 12:30 Networking Lunch
- 1:45 Analysis (continued)
- 3:00 Break
- 3:15 Congressional Response
- 4:15 Complete Evaluations; Course Concludes

### Related Training:

- The New Congress 2009
- The Defense Budget
- Understanding Congressional Budgeting and Appropriations
- Advanced Federal Budget Process
- Update on the 111th Congress, 2010

### Time and Dates

8:30 am to 4:15 pm

- February 24, 2009
- February 23, 2010

See web site for course location in Washington, DC.

**Registration Fee:** \$595

To register, fax or mail completed registration form on inside back cover, or online.



Approved for .6 CEU credits from George Mason University.

Includes more than 75 pages of charts and documentation of the budget process.

Course URL and secure online registration:

[thecapitol.net/pb.htm](http://thecapitol.net/pb.htm) or [PresidentsBudget.com](http://PresidentsBudget.com)

Dates subject to change. See web site for current information.

703-739-3790  
[www.thecapitol.net](http://www.thecapitol.net)

## The Defense Budget

Held each year in late February, this course concentrates on the President's new fiscal year defense budget proposal and how Congress responds to it. Experienced faculty members explore and study key documents, charts and graphs, budget allocations and projections provided in this budget.

The defense budget request is carefully analyzed, focusing on winners and losers, DoD's budget authority by title, weapons systems, budget by service, military transformation and Congress's response.

*Leadership Competencies emphasized in this course:*

Financial Management • Strategic Thinking • Accountability  
Decisiveness • Entrepreneurship • Financial Management  
Political Savvy

### Agenda

- 8:30 Appropriations and Authorizations in a Nutshell
- 9:30 Break
- 9:45 Analysis of the President's Defense Budget Request
  - Winners and Losers
  - Breakdown of DoD's budget authority by title
- 11:00 Break
- 11:15 Analysis of the President's Defense Budget Request (continued)
  - Weapons Systems
  - Budget by Service
- 12:30 Networking Lunch
- 1:45 Military Transformation
- 2:45 Break
- 3:00 Congressional Response and How to Protect Your Programs' Appropriations
- 4:15 Complete Evaluations; Course Concludes

### Time and Dates

8:30 am to 4:15 pm

- February 27 or March 31, 2009
- February 26, 2010

See web site for course location in Washington, DC.

**Registration Fee:** \$595

To register, fax or mail completed registration form on inside back cover, or online.



Approved for .6 CEU credits from George Mason University.

Course materials included.

*The release date of the new administration's full defense budget is unknown. Because of this uncertainty, the course is scheduled for either February 27, 2009 or March 31, 2009. The course will take place on either one of these dates, not on both dates. The course's web page will be updated accordingly.*

### Related Training:

- The New Congress 2009
- The President's Budget
- Understanding Congressional Budgeting and Appropriations
- Advanced Federal Budget Process
- Update on the 111th Congress, 2010

Course URL and secure online registration:

[thecapitol.net/db.htm](http://thecapitol.net/db.htm) or [TheDefenseBudget.com](http://TheDefenseBudget.com)

Dates subject to change. See web site for current information.

703-739-3790  
[www.thecapitol.net](http://www.thecapitol.net)

## Rave Reviews

"An excellent introduction to the federal budget process—at a level usable for the federal agency lawyer."

"I feel more comfortable in the preparation of my budget and the process it will go through on the Hill."

*Budget Analyst, Treasury Dept.*

"Practical suggestions for working with appropriators to maximize funds."

*Congressional Liaison, DEA*

"Helped me to understand the budget language used in the appropriations process and how to read a bill in detail."

*Assistant Director, Federal Relations, a state university*

## Related Training:

- Understanding Congressional Budgeting and Appropriations
- Capitol Hill Workshop
- The President's Budget
- The Defense Budget

# Advanced Federal Budget Process

## Integrating Performance and the Budget

Learn how the federal budget process really works from faculty members with years of subject-matter expertise. Study important terminology and get tips to protect your budgetary interests. We provide a comprehensive overview of current budget politics and the federal budgeting process. So you gain the awareness and guidance necessary to increase your chance of boosting funds and minimizing cuts. Understand the budget resolution process as well as the differences between authorizations and appropriations.

*Leadership Competencies emphasized in this course:*

External Awareness • Accountability • Strategic Thinking  
Financial Management • Political Savvy

## Agenda

### Day One

- 8:30 The Budget and the Economy  
Federal Budget Phases and Time Frames
- 10:30 Congressional Budgeting Today  
STAGE I: The Congressional Budget Resolution and Reconciliation Process
- 12:00 Networking Lunch
- 1:00 STAGE I: The Congressional Budget Resolution and Reconciliation Process (continued)
- 2:30 STAGE II: Authorizations

### Day Two

- 8:30 STAGE III: Appropriations
- 10:30 STAGE IV: Final Actions on Appropriations
- 12:00 Networking Lunch
- 1:00 STAGE V: The Budget Execution Process
- 2:15 Integrating the Budget and Performance
- 3:15 The Budget: Short- and Long-Term Prospects
- 4:00 Complete Evaluations; Course Concludes

## Time and Dates

8:30 am to 4:00 pm both days

- August 3-4, 2009
- December 7-8, 2009

See web site for course location in Washington, DC.

**Registration Fee:** \$995

To register, fax or mail completed registration form on inside back cover, or online.

**CQ** This Congressional Quarterly Executive Conference is offered exclusively by TheCapitol.Net



Approved for 1.2 CEU credits from George Mason University.



Course materials include *The Federal Budget* by Allen Schick, and the "Congressional Operations Poster."

Course URL and secure online registration:

[thecapitol.net/afbp.htm](http://thecapitol.net/afbp.htm) or [BudgetProcess.com](http://BudgetProcess.com)

Dates subject to change. See web site for current information.

# EXPRESS REGISTRATION AND ORDER FORM

Please make photocopies for additional registrations and orders.

**Course, Publication,  
or Audio Course on CD name**

**Item Code (if any) Quantity Price Each Price**

Course, Publication, or Audio Course on CD name	Item Code (if any)	Quantity	Price Each	Price

Submission of course registration indicates your acceptance of our Payment, Cancellation, Substitution, and Transfer policy, pages 67-68, and at [www.AboutCancel.com](http://www.AboutCancel.com).

Order Total \$

Shipping and handling\* \$

(U.S. (includes APO/FPO) only: 8% of Order Total, \$10 minimum)

Subtotal \$

5% tax for VA shipping address\* \$

(If claiming Virginia non-taxable status, we must have a copy of your Virginia tax exempt certificate on file.)

\* Shipping and handling and VA sales tax on Publications and Audio Courses on CD only.

Total \$

**On-Site Training:** Please send me information about custom on-site training for my organization.

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

ORGANIZATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

## Method of payment

(Registration and any applicable administrative fees must be paid in full to attend a course.)

- Check** Make checks payable to: The Capitol.Net, Inc.  
 **Credit Card**  VISA  MasterCard  AMEX  Discover  
 (The charge will appear from TheCapitol.Net.)

**YES** Add me to your email course announcement list.  
(I can unsubscribe at any time.)

**NO** Do not add me to your email list announcing upcoming programs.

(If both boxes are unchecked, we treat it as a NO. We do NOT rent, sell or share our email list with outside parties. You will be sent an email message to confirm that you want to be part of the list.)

NAME EXACTLY AS IT APPEARS ON CREDIT CARD \_\_\_\_\_

CARD NUMBER \_\_\_\_\_ EXP DATE \_\_\_\_\_ SECURITY CODE \_\_\_\_\_

AUTHORIZATION SIGNATURE \_\_\_\_\_

BILLING CONTACT AND ADDRESS IF DIFFERENT THAN ABOVE \_\_\_\_\_

BILLING EMAIL \_\_\_\_\_



FEIN/TIN: 54-1917701  
SAN: 853-0513

Questions: **703-739-3790**

Fax: **703-739-1195**

Mail: **PO Box 25706**

**Alexandria, VA 22313-5706**

Secure online ordering  
and registration:

[www.TheCapitol.Net](http://www.TheCapitol.Net)