

# About TheCapitol.Net

We help you understand Washington and Congress.™

*For over 30 years, TheCapitol.Net and its predecessor, Congressional Quarterly Executive Conferences, have been training professionals from government, military, business, and NGOs on the dynamics and operations of the legislative and executive branches and how to work with them.*

*Instruction includes topics on the legislative and budget process, congressional operations, public and foreign policy development, advocacy and media training, business etiquette and writing. All training includes course materials.*

*TheCapitol.Net encompasses a dynamic team of more than 150 faculty members and authors, all of whom are independent subject matter experts and veterans in their fields. Faculty and authors include senior government executives, former Members of Congress, Hill and agency staff, editors and journalists, lobbyists, lawyers, nonprofit executives and scholars.*

*We've worked with hundreds of clients across the country to develop and produce a wide variety of custom, on-site training. All courses, seminars and workshops can be tailored to align with your organization's educational objectives and presented on-site at your location.*

*Our practitioner books and publications are written by leading subject matter experts.*

*TheCapitol.Net has more than 2,000 clients representing congressional offices, federal and state agencies, military branches, corporations, associations, news media and NGOs nationwide.*

*Our blog: **Hobnob Blog**—hit or miss ... give or take ... this or that ...*

*TheCapitol.Net is on Yelp.*

*Our recommended provider of government training in Brazil is PATRI/EDUCARE <[www.patri.com](http://www.patri.com)>*



**TheCapitol.Net supports the  
T.C. Williams Debate Society,  
Scholarship Fund of Alexandria,  
and Sunlight Foundation**



**TheCapitol.Net**

*Non-partisan training and publications that show how Washington works.™*

**PO Box 25706, Alexandria, VA 22313-5706 703-739-3790 [www.TheCapitol.Net](http://www.TheCapitol.Net)**

**We have conducted hundreds of custom training programs for our clients, including:**

- Army and Air Force Exchange Service
- Army Special Operations Command
- Canadian Embassy
- Central Intelligence Agency (CIA)
- Crowell & Moring
- Defense Finance and Accounting Service (DFAS)
- Defense Logistics Agency
- Environmental Protection Agency (EPA)
- Federal Aviation Administration (FAA)
- Federal Bureau of Investigation (FBI)
- Food and Drug Administration (FDA)
- Government Accountability Office (GAO)
- Lawrence Livermore National Laboratory
- Lockheed Martin
- National Institutes of Health (NIH)
- National Oceanic & Atmospheric Administration (NOAA)
- National Pork Producers Council
- Patton Boggs
- Philip Morris
- Sandia National Laboratories
- Social Security Administration
- The Heritage Foundation
- United Fresh Produce Association
- U.S. Army Corps of Engineers
- U.S. Chamber of Commerce
- U.S. Coast Guard
- U.S. Department of Agriculture
- U.S. Department of State
- U.S. Department of the Treasury
- U.S. Department of Veterans Affairs
- U.S. Navy
- U.S. Postal Service
- U.S. Senate
- Veterans of Foreign Wars

## **All of our programs can be tailored for on-site training.**

We have tailored hundreds of private on-site training programs for agencies, law and lobbying firms, unions, foreign delegations, associations and corporations, delivering exceptional insight on how Washington works.™

Our custom training services include:

- **Professional Materials**—We provide both training materials and publications that show how Washington works.™ Written by leading subject matter experts, our publications are designed both as course materials and as invaluable reference tools.
- **Experienced Faculty**—More than 150 faculty members provide independent subject matter expertise. Each program is designed using the best faculty member for each session.
- **Non-partisan Instruction**—TheCapitol.Net is non-partisan.

Businesses, agencies and military organizations rely on TheCapitol.Net to keep their staff highly effective and aware. Our popular Capitol Hill Workshop and budget training sessions ensure clients stay at the cutting edge at all times. Associations and coalitions also rely on us to increase the effectiveness of their annual Capitol Hill Day programs.

Choosing custom training from TheCapitol.Net means you:

- Professionally train staff or members dealing with Congress and legislative matters
- Cut travel time and expense
- Organize training to align with your schedule
- Ensure topics meet staff and member needs and organizational training goals
- Discuss sensitive or proprietary issues in confidence
- Integrate your own presentations among our topics
- Have organization-specific issues addressed by faculty

Our customized course materials are an invaluable reference delivering ongoing value. Course materials can include the *Congressional Deskbook*, *Media Relations Handbook*, *Real World Research Skills*, *Legislative Drafter's Deskbook*, among others.

Expert faculty members include:

- Current and former Members of Congress
- Reporters and editors who know Congress inside and out
- Experienced congressional staff and legislative counsels
- Policy experts
- Analysts and scholars

Please see our *Capability Statement* on our web site under "Custom Training."

# CUSTOM TRAINING



*What our clients say about our custom on-site training:*

**“The location was great because we did not have to leave the office.”**

**“I’ve been with the FAA for 37 years and this is one of the best courses I’ve ever taken!”**

*—Attendee, FAA*

**“Info provided broadens my understanding of Congress and its oversight authority, which impacts my job daily.”**

*—Attendee, Dept. of Education*

**“It is nice to take a course that is relevant and tailored to my job.”**

**“A very good and informative week. Really enjoyed.”**

*—Deputy Director, DFAS*

**“[As a result of this program] we will revamp how we do our Hill visits and follow up.”**

*—Assistant Station Director, U.S. Forest Service*

**“It will help me more effectively support my assigned executives with the lobbying effort.”**

*—Administrative Assistant, Fortune 500 company*

**“Gave me better insight on the pressures and issues affecting how we operate as an agency.”**

*—Program Manager, FAA*

**“Our nonprofit organization needs to be doing more grassroots lobbying and this [Grassroots Advocacy on-site training] is an excellent program to help us get started correctly and effectively.”**

*—Co-Executive Director, Alliance for Lung Cancer Advocacy, Support and Education*

**“It helped me learn what my bosses are up against. The whole program helped me better understand the legislative process.”**

*—Senior Administrative Assistant, Fortune 500 company*

Would you like to discuss the many ways TheCapitol.Net custom training services can increase the effectiveness of your organization?

Please visit our web site: [thecapitol.net/custom.htm](http://thecapitol.net/custom.htm)

or [LegislativeTraining.com](http://LegislativeTraining.com)

or call us: **703-739-3790, ext 112.**